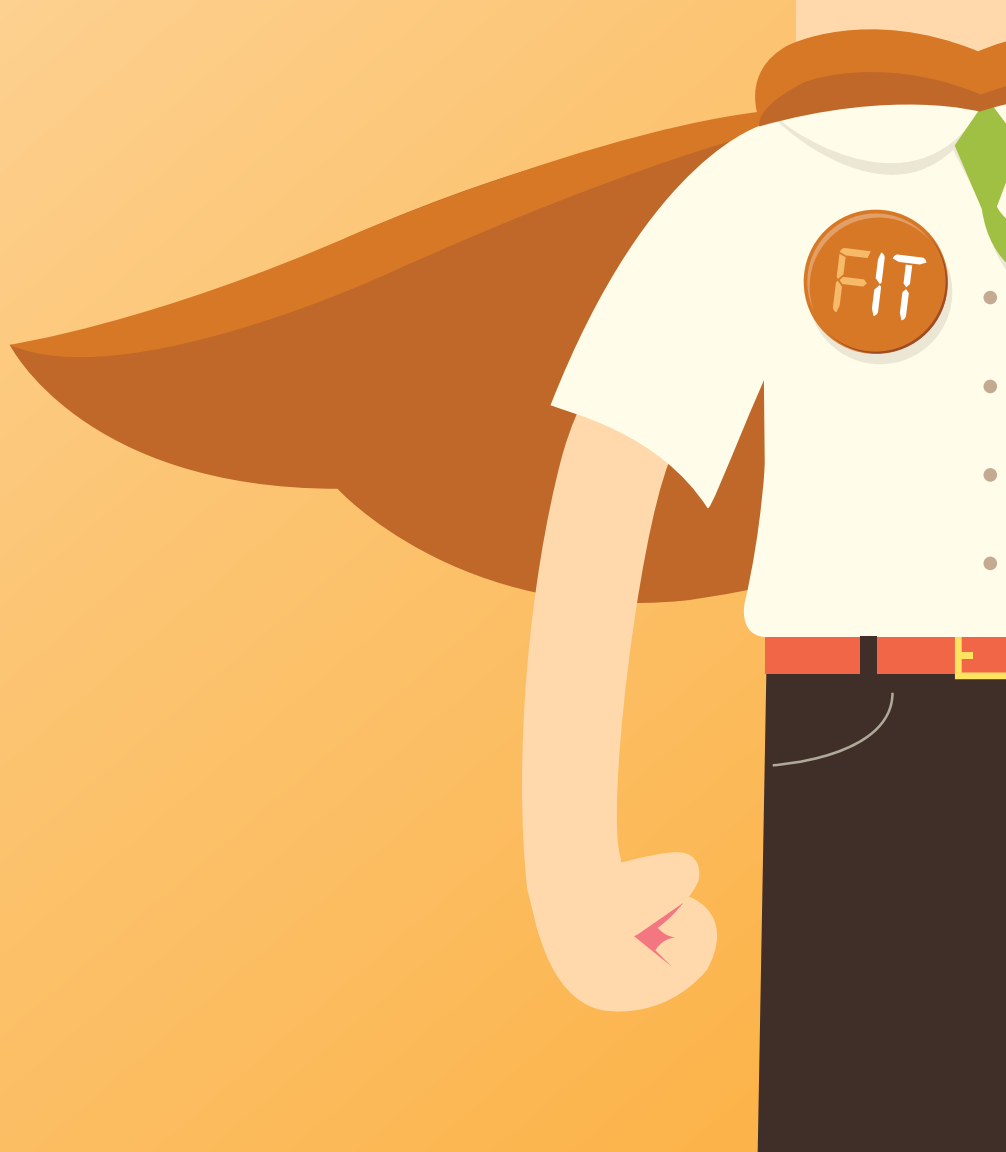


TALENT *for* TALENT

a technical staffing firm that gets IT

market
street
talent 





MEET MARKET STREET TALENT

We'd like you to get to know us. We're Market Street Talent, a trusted Information Technology (IT) recruiting and staffing partner based in historic Portsmouth, New Hampshire. Our talent heat map extends from Portland, Maine to Boston, Massachusetts and our New Hampshire location puts us right in the center of New England's technology and creative hub. We are the nerve center of IT technology leaders with one simple goal: to connect the top companies with the right IT talent. We make *Fit* happen.

So, how do we do it? Our model is to provide personalized, results-driven talent solutions by serving as IT talent advocates to both employers and candidates throughout the hiring cycle. We consistently deliver effective staffing solutions by building long-term relationships, understanding client needs, and adapting to the market conditions that drive IT.

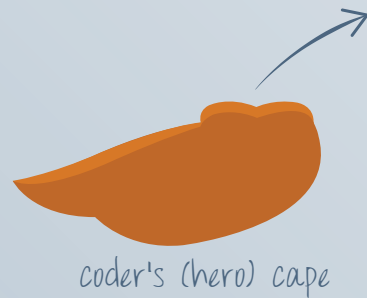
We strive for long-term hiring successes. What others consider short-term wins, we view as short-sighted losses. We think outside the box, and always go above and beyond the call. Through our local recruiting and account management teams, we offer flexible, tailored talent solutions to both employers and candidates. No cookie cutter recruiting. No pushing round pegs into square holes. To us, it's all about making *Fit* happen.

We are a certified Woman-Owned business that has been built from the ground up. Our team includes the best talent specialists in the industry. We're lean, agile, and persistent, and as a result we respond quickly to changes in the IT market.

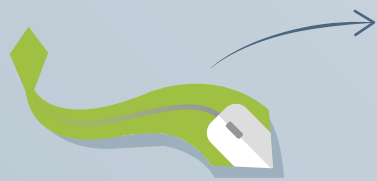
We're technology staffing experts, after all. We get IT.

< The IT Market is booming. Working with Market Street Talent is like having a direct glimpse inside the minds of the technologists leading the way. We are directly plugged in to the talent market and are ready to make the right *Fit* happen for you.

SOLUTION CUSTOM



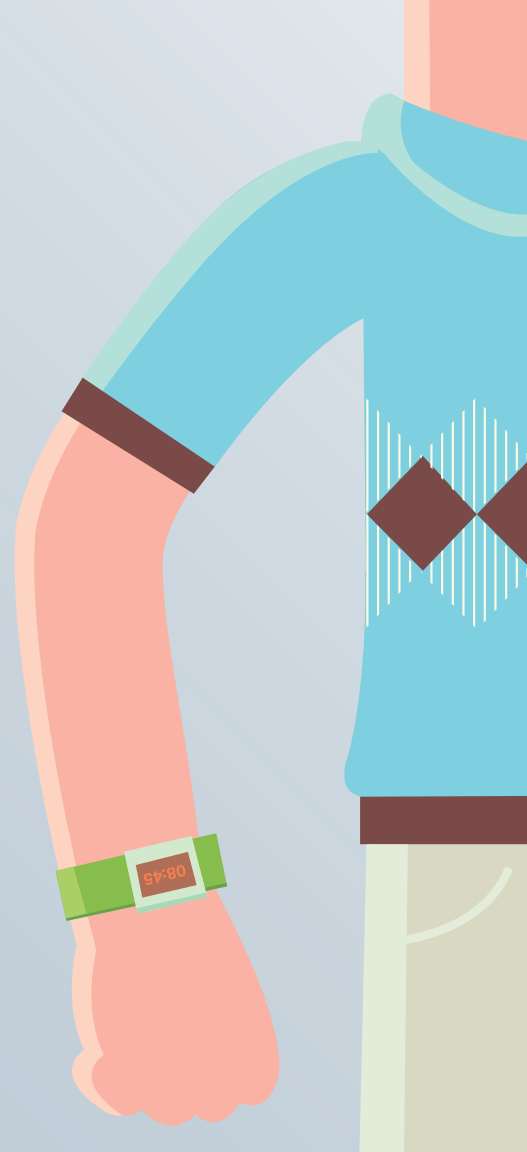
coder's (hero) cape



networker's necktie



developer's dress shirt



HOW WOULD YOU CUSTOMIZE YOUR PERFECT CANDIDATE? ▶

One size does not fit all. Resumes and canned job descriptions are used far too often and fail to tell the big picture story.

WE OFFER PERSONALIZED SOLUTIONS

Everyone has a trademark style that is distinctly their own – a signature, if you will. No two jobs are exactly alike. Neither are the people who fill or manage them.

Our role is to dig deep, to understand both the culture of the company and the individual skills and personal traits required to make a solid *Fit* happen. Only when armed with this knowledge can we uncover the best possible talent, using our well-established network to quickly and efficiently source qualified candidates. We leave resume “paper pushing” and generic job descriptions to the other guys. Our goal is to be your chosen staffing partner with a vested interest in producing a strong *Fit*.

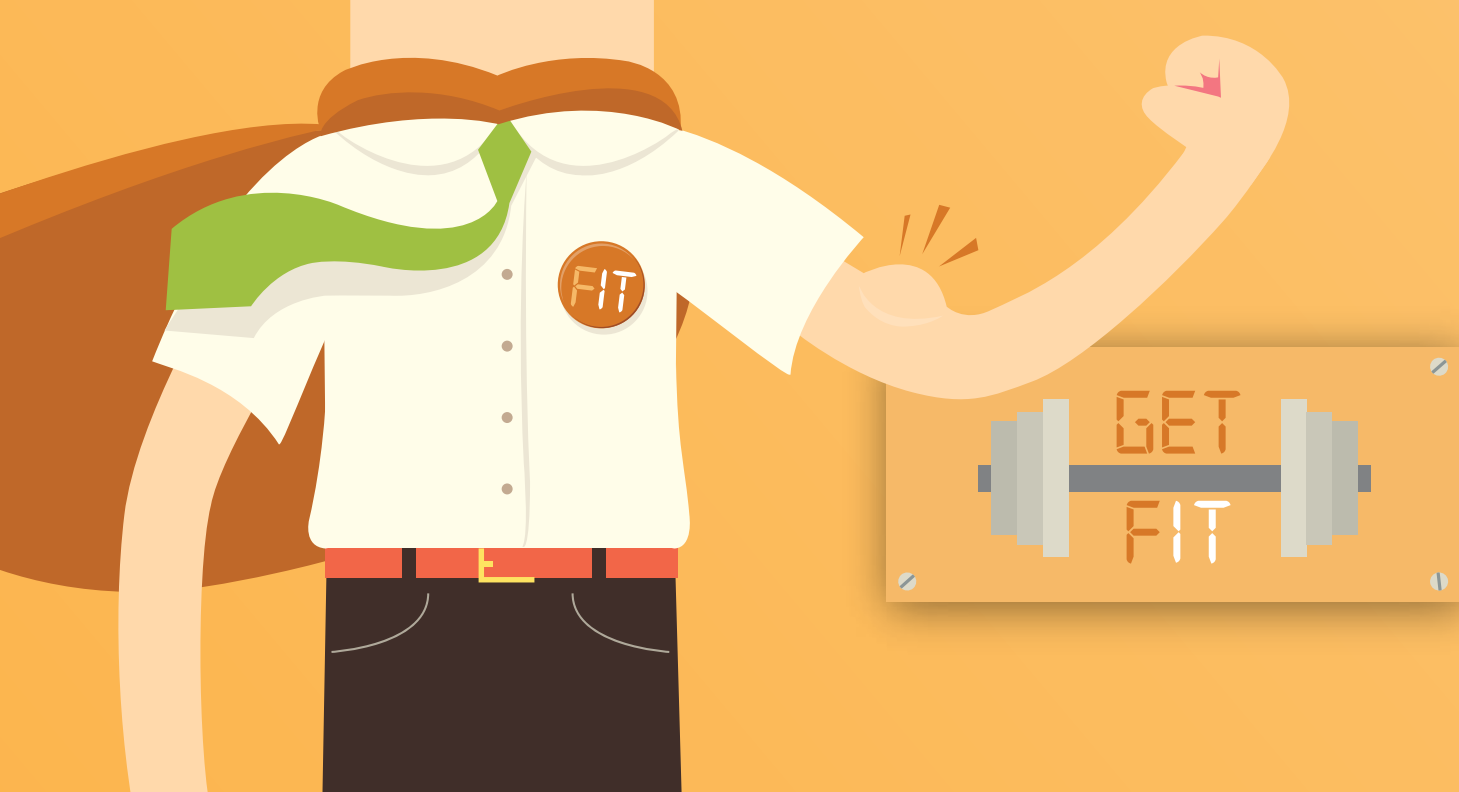
How do we do it? We set our sights on the big picture, immersing ourselves in a company’s culture. We work to understand hiring manager expectations and department-wide objectives. Instead of just relying on job descriptions, we develop direct and long-lasting relationships with our hiring companies and candidates. Only once we are armed with information from both do we begin our work of matching highly skilled, talented individuals to suitable roles.

But we don’t stop there. We continue to work closely with both parties and stay engaged through the entire onboarding process. We are with you through the negotiation phase, assisting with hire/contract paperwork, making sure all HR objectives are met, ensuring a smooth transition to a start date, and providing post-placement support.

We strive to be the agency of choice for all your future hiring engagements. We demonstrate our long-term commitment to companies and candidates alike by remaining engaged after a successful placement and stand ready to quickly fulfill your next placement need.



What’s your personal style? Tell us exactly who you are or what your company represents, and we’ll do the rest. Matching the most skilled and talented individuals with their ideal job opportunities is the key to making *Fit* happen.



TALENT MACHINE

a strong recruiting machine to pump up your technical talent



EMPLOYER BENEFITS OF WORKING WITH MARKET STREET TALENT

We'd like you to believe we have a magical talent machine that allows us to effortlessly produce results. But unfortunately it's not that easy.

Our success in providing perfect candidates every time is the result of years of hard work building relationships

with technical talent and hiring managers. Many of our clients have been with us from the start, and most of our engagements come from repeat business.

We listen. We respond. We adapt. We stay the course until you have the right *Fit*.

We love what we do and our people are the machine that makes *Fit* happen. It's that simple. This is our talent machine in action. Let us show you how it works.



We know there's only one way to actually get (and stay) *Fit*. By applying old fashioned principles of hard work and perseverance to every opportunity, our talent machine grows stronger every day.

TALENT ADVOCATES

Source top
technical talent

Choose clients
with the strongest
opportunities

Bring parties
together to make
FIT happen

Identify
high-demand
technical skills

WE ARE YOUR TALENT ADVOCATES

Our process is people-centric. We're more than recruiters. We're IT talent advocates. We take our time to uncover what defines success from both candidate's and employer's perspectives. Understanding the motivating factors that drive an individual's job search and the current conditions in the IT hiring environment are critical to finding a solid *Fit*. We coach candidates, we mentor and we explain current hiring trends. We help to prepare both sides for the journey ahead.

By focusing on people, not paper, we better understand your passions, financial realities, and expectations. Skills are just a piece of the puzzle. Job changes are a significant investment for both clients and candidates, and poor placements are a bad investment for all parties. From digging into a company's cultural persona to negotiating individual salary and work benefits, we are your talent advocates. Our recruiters go above and beyond every step of the way. So feel free to lean on us, we're here for you.



In this economy, top technical talent is in demand. Our dedicated recruiters speak the language of IT and can connect the best technical talent to the best opportunities to make *Fit* happen.

OUR MANTRA



MAKE *FIT* HAPPEN

Work with us once and we believe you'll work with us again. By focusing solely on the business of making *Fit* happen, we provide consistent results. We respond with ultra-fast turnaround, but always stay the course until the opportunity is won. We know that success in IT staffing revolves around building and maintaining relationships, earning mutual respect among peers, and being ever-present to adapt to the changes and challenges that are a natural part of the hiring process. Our team has its engines prepped and ready for success, fueled by placing the right people in the right jobs.

Seek us out and experience what Market Street Talent can do for you. We drive fast. We drive strong. We drive talent.



We drive hard. Our dedicated staff will push the needle into red until the race is won – Providing successful placements that make everyone thrive.



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www.marketstreettalent.com • [linkedin.com/company/market-street-talent-inc-](https://www.linkedin.com/company/market-street-talent-inc-) • #MSTgetsIT